



Paradeep Phosphates IPO

May 17 to 19

Paradeep Phosphates is coming out with a fresh public issue to raise ₹ 1,501.73 crores from the market.

Key details of the issue:

- **Issue opens – May 17 (Tuesday)**
- **Issue closes – May 19 (Thursday)**
- Issue size – ₹ 1,501.73 crores
- Price band – ₹ 39 – 42 per equity share
- Bid lot – 350 shares and in multiples thereof

And here are some details of the company and further details on the **Paradeep Phosphates** IPO issue.

Company details:

Paradeep Phosphates Limited was incorporated in 1981. They are the second largest private sector manufacturer of non-urea fertilizers in India and the second largest private sector manufacturer in terms of Di-Ammonium Phosphate (“DAP”) volume sales for the nine months ended December 31, 2021. They are primarily engaged in manufacturing, trading, distribution and sales of a variety of complex fertilizers such as DAP, three grades of Nitrogen-Phosphorus-Potassium (“NPK”), Zypmite, Phospho-gypsum and Hydroflorosilicic Acid (“HFSA”). They are also engaged in the trading, distribution and sales of Muriate of Potash (“MOP”), Ammonia, Speciality Plant Nutrients (“SPN”) and City compost.

- Their fertilizers are marketed under some of the key brand names in the market ‘Jai Kisaan – Navratna’ and ‘Navratna’. Their manufacturing facility is located in Paradeep, Odisha and includes a DAP and NPK production facility, a Sulphuric acid production plant and a Phosphoric acid production plant. They utilize Sulphuric and Phosphoric acids for manufacturing DAP and NPK. They believe that their integrated business model has been critical to their success and a differentiating factor from their competitors. Their integrated business model provides them with the ability to drive profitability, optimize capital efficiency and maintain their competitive advantage.
- They also have facilities to store their raw material in Paradeep, Odisha and at any point of time, they can store 120,000 MT of Phosphate rock, 65,000 MT of Phosphoric acid solution, 55,000 MT of sulphur, 45,000 MT of Sulphuric acid, 40,000 MT of liquid ammonia and 35,000 MT of MOP. They also have two captive power plants of 16 MW each, designed to run on the excess steam generated by the Sulphuric acid production plant.
- They have established an extensive sales and distribution network, with a strong presence in the eastern part of India. As of March 31, 2022, they distributed their products across 14 states in India through their network of 11 regional marketing offices and 468 stock points. Their network includes 4,761 dealers and over 67,150 retailers, catering to over five million farmers in India, each as of March 31, 2022.
- Over the years, they have received several leading awards and recognitions such as the 19th Greentech Safety Award 2020 for outstanding achievement in category of industry sector safety excellence, Environmental Protection Ward from the Fertilizer Association in India for NP/NPK fertilizer plant, Kalinga Safety Award 2019 from the Government of Odisha, FAI Environmental Protection Award in NP/NPK Fertilizer Plants with Captive Acid Category for the year 2019-2020 by the Fertilizer Association of India, ICONSWM Excellence Award 2019 at the 9th International Conference on Sustainable Waste Management towards Circular Economy, Best Brand Platinum Award 2021 in Corporate Excellence category and First position for ‘HR Best Practices – Union Management Relationship’ by NHRD.

Issue size: ₹ 1,501.73 crores

Issue break-up:

- QIB – 50% of the offer – ₹ 750.87 crores
- NIB – 15% of the offer – ₹ 225.26 crores
- RET – 35% of the offer – ₹ 525.61 crores

Listing: NSE and BSE

Registrar: Link Intime India Private Limited

UPI: All retail applications through brokers are compulsorily in UPI mode

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