MIRAE ASSET Sharekhan



What has changed in 3R MATRIX Old New RS ↔ RQ ↔ RV ↔

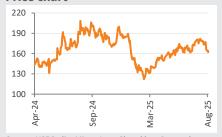
Company details

| Market cap: | Rs. 21,474 cr |
|-------------------------------|---------------|
| 52-week high/low: | Rs. 213 / 119 |
| NSE volume: (No of shares) | 41.0 lakh |
| BSE code: | 500084 |
| NSE code: | CESC |
| Free float: (No of shares) | 63.5 cr |

Shareholding (%)

| Promoters | 52.1 |
|-----------|------|
| FII | 10.9 |
| DII | 25.4 |
| Others | 11.6 |

Price chart



Source: NSE India, Mirae Asset Sharekhan Research

Price performance

| (%) | 1m | 3m | 6m | 12m |
|-----------------------|------|------|------|------|
| Absolute | -9.3 | -0.5 | 16.2 | -5.0 |
| Relative to Sensex | -5.8 | -0.4 | 13.2 | -7.3 |

Source: Mirae Asset Sharekhan Research, Bloomberg

CESC Ltd

Decent Q1; Renewable energy addition to drive growth

| Power | | Sharekhan code: CESC | | | | |
|----------------|-------------------|----------------------|------------------------------|-------------------|--|--|
| Reco/View: Buy | \leftrightarrow | CMP: Rs. 162 | Price Target: Rs. 195 | \leftrightarrow | | |

Summary

- CESC's consolidated PAT of Rs. 387 crore was up 2.4% y-o-y, helped by increase in Noida profits but compensated by the rise in Malegaon losses.
- Standalone PAT rose 9.9% y-o-y to Rs. 211 crore because of a lower tax rate.
- Aggressive RE growth strategy with a plan of 3.2GW (capex of ~Rs. 12-13k cr) in the next 4-5 years will drive growth. Also, the company has signed a PPA for 225 MW capacity of Chandrapur at attractive rates.
- We retain Buy on CESC with an unchanged PT of Rs. 195 on a SOTP basis. Renewable energy capex would drive the growth and turnaround of the distribution business would further aid the earnings.

CESC's Q1FY26 consolidated revenue/operating profit/profit grew by -2.2%/ 3.1%/ 2.2% y-o-y to Rs. 5,430/1,092/387 crore. The earnings were aided by the standalone and Noida profits and dragged down by the losses in Malegaon DF. Key subsidiaries performed as follows – 1) Standalone PAT was up 9.9% y-o-y to Rs. 211 crore because of a lower tax rate and higher other income 2) Haldia Energy PAT was almost flat y-o-y at Rs. 83 crore 3) Dhariwal Infrastructure posted a slight 3.6% y-o-y PAT growth to Rs. 116 crore 4) Crescent Power profit of Rs. 11 crore was also flat y-o-y 5) Noida distribution business profit of Rs. 50 crore rose 35.1% y-o-y 5) Malegaon losses rose to Rs. 44 crore from a loss of Rs. 42 crore last year 6) The other DFs had a slight PAT increase.

Key positives

 Chandrapur has started supplying power to Adani Electricity, Mumbai; Tata Power, Mumbai and to NPCL from the current quarter pursuant to signing of medium term PPAs.

Key negatives

- Standalone generation was down 3% y-o-y.
- Malegaon DF's losses increased y-o-y.

Management Commentary

- Company is going to setup 3.2GW of renewable capacities by FY29 in Phase 1– 1.5GW solar and 1.7GW wind. Phase 2 will take the total capacity to 10GW.
- Currently, 1.2GW capacity is already under implementation and it will get commissioned by FY27 and would be able to generate an annual revenue of Rs. 1,200 crore.
- Company has submitted for connectivity of 7.3 GW, with 3.8 GW already approved for highwind and solar states including Gujarat, Madhya Pradesh, Rajasthan, Andhra Pradesh, and Karnataka.
- Malegaon DF has initiated an aggressive vigilance & disconnection drive aimed at reducing T&D loss and increasing collection efficiency.

Our Call

Valuation-Maintain Buy with an unchanged SoTP-based PT of Rs. 195: CESC will be benefited because of the signing of Chandrapur PPA (225 MW), renewable energy capacity addition and turnaround of the power distribution businesses. Renewable energy capacity of 1.2 GW/ 3.2 GW is to be commissioned by FY27/29 respectively. The 1.2 GW capacity can generate an annual revenue of Rs. 1,200 crore. Company had also implemented a 5.7% tariff hike in the Kolkata discom for recovery of fuel and power purchase adjustment surcharge which will aid the cash flow. Hence, we maintain Buy on CESC with an unchanged SoTP-based PT of Rs. 195.

Key Risks

- Delay in addition of renewable energy capacity.
- Sustained losses in DF for an extended period.

| Valuation (Standalone) | ` , | | | | | |
|------------------------|-------|-------|-------|--------|--------|--|
| Particulars | FY23 | FY24 | FY25 | FY26E | FY27E | |
| Revenue | 7,973 | 8,606 | 9,584 | 10,553 | 11,153 | |
| OPM (%) | 14.8 | 8.9 | 13.6 | 14.4 | 14.6 | |
| PAT | 830 | 775 | 800 | 978 | 1,070 | |
| % y-o-y growth | 1.7 | (6.6) | 3.2 | 22.2 | 9.4 | |
| EPS (Rs.) | 6.3 | 5.8 | 6.0 | 7.4 | 8.1 | |
| P/E (x) | 25.9 | 27.7 | 26.8 | 22.0 | 20.1 | |
| P/B (x) | 2.2 | 2.2 | 2.2 | 2.1 | 2.0 | |
| EV/EBITDA (x) | 24.7 | 39.1 | 22.8 | 19.6 | 18.2 | |
| RoCE (%) | 6.9 | 6.7 | 7.6 | 8.1 | 8.4 | |
| RoE (%) | 8.3 | 7.8 | 8.1 | 9.7 | 10.3 | |

Source: Company; Mirae Asset Sharekhan estimates

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Investor's Eye

| Results (Consolidated) | | | | | Rs cr |
|------------------------|--------|--------|-----------|--------|-----------|
| Particulars | Q1FY26 | Q1FY25 | Y-o-Y (%) | Q4FY25 | Q-o-Q (%) |
| Revenue | 5,430 | 5,552 | -2.2% | 4,017 | 35.2% |
| Expenses | 4,338 | 4,492 | -3.4% | 3,065 | 41.5% |
| Operating profit | 1092 | 1060 | 3.0% | 952 | 14.7% |
| Other income | 83 | 55 | 50.9% | 153 | -45.8% |
| Depreciation | 304 | 301 | 1.0% | 304 | 0.0% |
| Interest | 363 | 322 | 12.7% | 335 | 8.4% |
| PBT | 508 | 492 | 3.3% | 466 | 9.0% |
| Tax | 104 | 104 | 0.0% | 81 | 28.4% |
| PAT | 404 | 388 | 4.1% | 385 | 4.9% |
| Minority interest | 17 | 10 | 70.0% | 12 | 41.7% |
| PAT post MI | 387 | 378 | 2.4% | 373 | 3.8% |
| EPS | 2.9 | 2.9 | 2.4% | 2.8 | 3.8% |
| Margin (%) | | | bps | | bps |
| OPM | 20.1 | 19.1 | 102 | 23.7 | -359 |
| NPM | 7.1 | 6.8 | 32 | 9.3 | -216 |
| Tax rate | 20.5 | 21.1 | -67 | 17.4 | 309 |

Source: Company; Mirae Asset Sharekhan Research

Financial performance of key subsidiaries

Rs cr

| Particulars | | Revenue | | PAT | | |
|-------------------------|--------|---------|-----------|--------|--------|-----------|
| Farticulars | Q1FY26 | Q1FY25 | Y-o-Y (%) | Q1FY26 | Q1FY25 | Y-o-Y (%) |
| CESC Standalone | 2906 | 2881 | 0.9 | 211 | 192 | 9.9 |
| Chandigarh Power | 212 | | | 1.2 | | |
| Haldia Energy | 536 | 481 | 11.4 | 83 | 84 | -1.2 |
| Dhariwal Infrastructure | 589 | 526 | 12.0 | 116 | 112 | 3.6 |
| Crescent Power | 54 | 47 | 14.9 | 11 | 11 | 0.0 |
| Noida Power | 776 | 755 | 2.8 | 50 | 37 | 35.1 |
| Kota/Bharatpur/Bikaner | 646 | 649 | -0.5 | 8 | 5 | 60.0 |
| Malegaon | 167 | 165 | 1.2 | -44 | -42 | - |

Source: Company; Mirae Asset Sharekhan Research

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Generation business – operational performance

| | Capacity (MW) | Q1 FY26 Q1 FY25 | | FY25 | | FY24 | | | |
|-----------------------------------|------------------|---------------------------|----------|---------------------------|----------|---------------------------|----------|---------------------------|----------|
| | | Sent Out Units (MU) | PLF % |
| Budge Budge Generating Station | 750 | 1,278 | 85% | 1,363 | 90% | 5,060 | 84% | 5,296 | 87% |
| Southern Generating Station | 135 | 78 | 29% | 217 | 81% | 399 | 37% | 582 | 54% |
| Haldia Energy | 600 | 1,181 | 97% | 942 | 78% | 4,441 | 91% | 4,221 | 87% |
| Dhariwal Infrastructure | 600 | 1,064 | 87% | 1,141 | 94% | 4,301 | 87% | 4,112 | 84% |
| Crescent Power | 40 | 63 | 82% | 60 | 77% | 300 | 94% | 299 | 96% |
| Solar (TN) | 18 | 7 | 21% | 7 | 22% | 25 | 20% | 26 | 21% |

Source: Company; Mirae Asset Sharekhan Research

Distribution business – operational performance

| | Q1 FY26 | | | | Q1 FY25 | 5 | FY25 | | | FY24 | | |
|--------------------|---------------|---------------|---------------------|---------------|---------------|---------------------|---------------|---------------|---------------------|---------------|---------------|---------------------|
| | Sales (MU) | T&D Loss % | Revenue (Rs Cr.) |
| CESC Kolkata | 3,440 | - | 2,906 | 3,547 | - | 2,881 | 11,857* | 6.5% | 9,765 | 11,149* | 6.9% | 8,729 |
| Noida Power | 1063 | 9.71% | 776 | 1,012 | 9.49% | 755 | 3,598 | 7.5% | 2,777 | 3,136 | 7.5% | 2,478 |
| Chandigarh Power # | 374 | 11.99% | 1.2 | - | - | - | 221 | 12.5% | 127 | - | - | - |
| Kota DF | 399 | 13.8% | 328 | 421 | 14.5% | 344 | 1290 | 14.28% | 1077 | 1329 | 14.3% | 1,021 |
| Bharatpur DF | 100 | 10.8% | 80 | 99 | 10.9% | 78 | 314 | 9.74% | 254 | 295 | 10.2% | 228 |
| Bikaner DF | 270 | 11.9% | 238 | 257 | 12.1% | 227 | 860 | 11.96% | 788 | 775 | 12.5% | 687 |
| Malegaon DF | 201 | 40.8% | 167 | 190 | 42.7% | 165 | 836 | 39.7% | 718 | 830 | 39.1% | 670 |

Source: Company; Mirae Asset Sharekhan Research

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Outlook and Valuation

■ Sector View - Power demand to rise and renewable capacity mix to increase

India's power demand is growing more than the GDP growth rate and is expected to clock strong growth in the coming years. The sector is experiencing a fundamental shift towards clean energy, driven by the national target of 500 GW renewable capacity by 2030. The sector sees major opportunities in distribution reforms through RDSS scheme and grid modernization initiatives like smart metering. While thermal power faces challenges from coal costs and environmental regulations, it remains essential for base load. Distribution privatization, renewable energy adoption, and supportive policies create a favorable growth environment. The industry's future hinges on balancing conventional power with renewables while integrating new technologies for grid stability.

Company Outlook – Improvement in power demand and turnaround of subsidiaries to improve consolidated earnings

Growth in standalone business with the signing of the Chandrapur PPA, lower losses at distribution franchisees led by lower T&D losses, renewable capacity addition and turnaround of Rajasthan/Malegaon DF are expected to improve the consolidated earnings of CESC over FY2025-FY2027E.

■ Valuation - Maintain Buy with an unchanged SoTP-based PT of Rs. 195

CESC will be benefited because of the signing of Chandrapur PPA (225 MW), renewable energy capacity addition and turnaround of the power distribution businesses. Renewable energy capacity of 1.2 GW/ 3.2 GW is to be commissioned by FY27/29 respectively. The 1.2 GW capacity can generate an annual revenue of Rs. 1,200 crore. Company had also implemented a 5.7% tariff hike in the Kolkata discom for recovery of fuel and power purchase adjustment surcharge which will aid the cash flow. Hence, we maintain Buy on CESC with an unchanged SoTP-based PT of Rs. 195.

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About company

CESC started operations in 1899. The company is a fully integrated power utility company. The company is the sole electricity distributor within 567 sq. km of Kolkata and Howrah and serves 3.6 million consumers (including domestic, industrial, and commercial users). The company owns and operates three thermal power plants with a generation capacity of 1,485 MW for its Kolkata distribution business. Additionally, CESC has independent power plants of Chandrapur (600 MW) and Crescent Power (40 MW). CESC has a distribution license within 335 sq. km of Noida and serves 1.87 lakh consumers. The company has distribution franchisees in three cities of Rajasthan (Kota, Bikaner, and Bharatpur) and one city in Maharashtra (Malegaon). Also, the company recently acquired 100% stake in Chandigarh Power Distribution Ltd. (CPDL). It is the sole distributor of electricity in Chandigarh.

Investment theme

Growth in standalone business with the signing of the Chandrapur PPA, lower losses at distribution franchisees led by lower T&D losses, renewable capacity addition and turnaround of Rajasthan/Malegaon DF are expected to improve the consolidated earnings of CESC over FY2025-FY2027E.

Key Risks

- Delay in addition of renewable energy capacity.
- Sustained losses in DF for an extended period.

Additional Data

Key management personnel

| Name | Designation |
|-------------------|----------------------------------|
| Sanjiv Goenka | Chairman |
| Rajarshi Banerjee | Chief Financial Officer |
| Brajesh Singh | Managing Director – Generation |
| Vineet Sikka | Managing Director – Distribution |

Source: Company Website

Top 10 shareholders

| Sr. No. | Holder Name | Holding (%) |
|---------|------------------------------------|-------------|
| 1 | SBI Funds Management Ltd | 6.59 |
| 2 | Life Insurance Corp of India | 6.52 |
| 3 | Nippon Life India Asset Management | 2.74 |
| 4 | Quest Capital Markets Ltd | 2.19 |
| 5 | Sprott Resource Lending Corp | 2.19 |
| 6 | Vanguard Group Inc/The | 1.92 |
| 7 | STEL Holdings Ltd | 1.88 |
| 8 | ICICI Prudential Asset Management | 1.82 |
| 9 | HDFC Asset Management Co Ltd | 1.78 |
| 10 | Franklin Resources Inc | 1.76 |

Source: Bloomberg

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MIRAE ASSET Sharekhan

Understanding the Mirae Asset Sharekhan 3R Matrix

| Right Sector | |
|-----------------|--|
| Positive | Strong industry fundamentals (favorable demand-supply scenario, consistent industry growth), increasing investments, higher entry barrier, and favorable government policies |
| Neutral | Stagnancy in the industry growth due to macro factors and lower incremental investments by Government/private companies |
| Negative | Unable to recover from low in the stable economic environment, adverse government policies affecting the business fundamentals and global challenges (currency headwinds and unfavorable policies implemented by global industrial institutions) and any significant increase in commodity prices affecting profitability. |
| Right Quality | |
| Positive | Sector leader, Strong management bandwidth, Strong financial track-record, Healthy Balance sheet/cash flows, differentiated product/service portfolio and Good corporate governance. |
| Neutral | Macro slowdown affecting near term growth profile, Untoward events such as natural calamities resulting in near term uncertainty, Company specific events such as factory shutdown, lack of positive triggers/events in near term, raw material price movement turning unfavourable |
| Negative | Weakening growth trend led by led by external/internal factors, reshuffling of key management personal, questionable corporate governance, high commodity prices/ weak realisation environment resulting in margin pressure and detoriating balance sheet |
| Right Valuation | |
| Positive | Strong earnings growth expectation and improving return ratios but valuations are trading at discount to industry leaders/historical average multiples, Expansion in valuation multiple due to expected outperformance amongst its peers and Industry upcycle with conducive business environment. |
| Neutral | Trading at par to historical valuations and having limited scope of expansion in valuation multiples. |
| Negative | Trading at premium valuations but earnings outlook are weak; Emergence of roadblocks such as corporate governance issue, adverse government policies and bleak global macro environment etc warranting for lower than historical valuation multiple. |

Source: Mirae Asset Sharekhan Research



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SEBI Regn. Nos.: BSE / NSE (CASH / F&O / CD) / MCX - Commodity: INZ000171337; BSE – 748, NSE – 10733, MCX – 56125, DP: NSDL/CDSL-IN-DP-365-2018; PMS: INP000005786; Mutual Fund: ARN 20669 (date of initial registration: 03/07/2004, and valid till 02/07/2026); IRDAI Registered Corporate Agent (Composite) License No. CA0950, valid till June 13, 2027.

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